

DEVELOPMENT CORPORATION OF HARLINGEN, INC.  
BOARD OF DIRECTORS' REGULAR MEETING  
April 25, 2017

Notice is hereby given that the above Board of Directors will hold a Regular Meeting on Tuesday, April 25, 2017 at 5:30 p.m. at City Hall, Town Hall, 2<sup>nd</sup> floor, 118 East Tyler Avenue, Harlingen, Texas.

The Development Corporation of Harlingen, Inc. reserves the right to meet in Executive Session on any agenda item should the need arise, and if applicable, pursuant to authorization by Title 5, Chapter 551 of the Texas Government Code. Development Corporation meetings are available to all persons regardless of disability. If you require special assistance, please contact the HEDC office at (956) 216-5081 or e-mail us at [info@harlingenedc.com](mailto:info@harlingenedc.com) at least 24 hours in advance of the meeting.

AGENDA ITEMS

Call Meeting to Order

Roll Call

Pledge of Allegiance

Recognition of Guests

Public Comment

1. Consent Agenda.

The following items are of a routine or administrative nature. The Board has been furnished with background material on each item and/or it has been discussed at a previous meeting. All items will be acted upon by one vote, without being discussed separately, unless separate discussion of any item is requested by a Board Member. Items withdrawn from the Consent Agenda for individual consideration will be heard in their normal sequence after the remainder of the Consent Agenda has been acted upon.

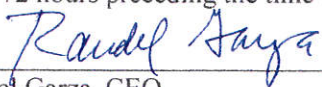
- a) Consider and take action to approve the minutes of March 28, 2017 regular meeting
  - b) Consider and take action to approve the March 31, 2017 financial statements
2. Consider presentation and approval of proposals from Kyle Schulz, Director, Business Development, USDM for certain marketing services.
3. Consider presentation and approval of financial audit for FY 15-16 by Carr, Riggs, & Ingram, LLC.
4. Consider presentation from David Watkins, Principal with MPC Studios, and approval of proposal for marketing services for key targeted industries.
5. Consider presentation and discussion of staff reports:
- a) Report on industrial development activities over the past few months including, but not limited to:
    - 1) Industrial recruitment
    - 2) Industrial retention activities
    - 3) Update on HMA activities
    - 4) Update on Cold Storage Facility
  - b) Consider CEO's report on recent and upcoming economic development activities:
    - 1) Regional partnerships update
    - 2) Other trade shows and events
    - 3) Commercial recruitment/retention activities

6. Executive Session pursuant to Chapter 551, Subchapter D., V.T.C.A. Government Code (Section 551.072), regarding the purchase, lease or value of real estate, if the deliberation in an open meeting would have a detrimental effect on the position of the Development Corporation of Harlingen Inc. in negotiations with a third person regarding some of the following projects; and/or Executive Session pursuant to Chapter 551, Subchapter D., V.T.C.A. Government Code (Section 551.087) regarding commercial and financial information from business prospects with which the Board is conducting economic development negotiations and/or to discuss or deliberate financial or other incentives to business prospects known as:
  - a) Project Liberty
  - b) Project Hay
  - c) Project Lodging 2
  - d) Project Lodging 3
  - e) Project Target 2
  - f) Potential land transaction with Harlingen Industrial Foundation, Inc. (HIFI)
  
7. Action, if needed, on Executive Session items.
  - a) Project Liberty
  - b) Project Hay
  - c) Project Lodging 2
  - d) Project Lodging 3
  - e) Project Target 2
  - f) Harlingen Industrial Foundation, Inc. (HIFI)

The Board may meet in closed executive session on any of the above agenda items if the discussion of any of the above agenda items concerns one of the following:

1. Contemplated or pending litigation, or matters where legal advice is requested of the Attorney on a matter in which the duty of the attorney to the Board under the Texas Disciplinary Rules of Professional Conduct of the State Bar of Texas clearly conflicts with the Act. Section 551.071 of the Texas Open Meetings Act.
2. The purchase, exchange, lease, or value of real property, if the deliberation in an open meeting would have a detrimental effect on the position of the Harlingen Economic Development Corporation, Inc. in negotiations with a third person. Section 551.072 of the Texas Open Meetings Act.
3. A contract for a prospective gift or donation to the Development Corporation of Harlingen, Inc., if the deliberation in an open meeting would have a detrimental effect on the position of the Development Corporation of Harlingen, Inc. in negotiations with a third person. Section 551.073 of the Texas Open Meetings Act.
4. Personnel matters involving the appointment, employment, evaluation, reassignment, duties, discipline, or dismissal of a public officer or employee or to hear a complaint against an officer or employee. Section 551.074 of the Texas Open Meetings Act.
5. The deployment, or specific occasions for implementation of security personnel or devices. Section 551.076 of the Texas Open Meetings Act.
6. Deliberations regarding Economic Development negotiations. Section 551.087 of the Texas Open Meetings Act.

I, the undersigned authority, do hereby certify that the above Notice of Meeting of the Board of Directors of the above named Corporation is a true and correct copy of said notice posted on the bulletin board at City Hall of said City of Harlingen, Texas in a place convenient and readily accessible to the general public at all times and on the Corporation's Internet Website and said Notice was posted on Friday, April 21, 2017 at or before 5:00 p.m. and remained so posted for at least 72 hours preceding the time of said meeting.

  
\_\_\_\_\_  
Raudel Garza, CEO  
Development Corporation of Harlingen, Inc.